

*Translation from Romanian*

**Curriculum vitae** [photo]

**Europass**

**Personal information**

Name/surname **Dinu Laurentiu Mihai**  
Address 13 septembrie street, no. 231A, District 5, Bucharest  
Telephone 0751165701  
E-mail director@certrom.ro  
Nationality Romanian  
Date of Birth 28.02.1979  
Sex Male

**Professional experience**

**Executive positions**

Company's name and address **CertRom**

Type of business or sector Certification services for public and private entities  
Period **April 2019- Present**  
Position or title held **Owner**

Company's name and address **European Advisory Services and Research Group (EU Advisors)**

Type of business or sector Consultancy services for accessing EU funds, state aids, business development strategies according to EU policies, development policies for public institutions.  
Period **2010-Present**  
Position or title held **Owner**

Employer's name and address **Romanian Government - Department of European Affairs**

Type of business or sector Central administration  
Period **2009-2010**  
Position or title held **The Minister's Senior Advisor**

Main activities and responsibilities ☐ Negotiated European affairs;

	<ul style="list-style-type: none"> <li>□ Prepared the agenda, analyzed and briefed for every point on the agenda for the National Committee of Implementation of Structural Elements;</li> <li>□ Prepared the national positions and the mandates for the ECOFIN and COMPET Councils and the European councils on economic and financial topics;</li> <li>□ Coordinated the Europe 2020 working group, monitored the implementation of the National Reform Programme and negotiated the country-specific recommendations [with the European Commission, in light of the Europe Strategy 2020]</li> </ul>
Employer's name and address	<b>General Secretary of the European Commission, Bruxelles</b>
Type of business or sector	EU Administration
Period	<b>2007-2008</b>
Position or title held	<b>Desk officer for Slovakia, Romania, Bulgaria and Luxembourg</b>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>□ Coordinated policies for the teams responsible with macroeconomical, microeconomical and social aspects in the context of the Lisbon Strategy and the Strategy for economical growth and work places;</li> <li>□ Negotiated the National programmes of reform, Country reports and country-specific recommendations with the member states;</li> <li>□ Coordinating the control mission and drafting specific reports;</li> <li>□ Informed the European Parliament of the progress made;</li> <li>□ Managed the agreements with the diplomatic missions and keeping them up to date with the analysis and findings of the analysis missions;</li> <li>□ Monitored the progress related to the application country-specific recommendations;</li> <li>□ Prepared the briefing by the general secretary of the European Commission and commissioner regarding the progress made in the member states, in light of the Lisbon Strategy and the Strategy for economical growth and work places;</li> </ul>
Employer's name and address	<b>European Commission, DG Enterprise</b>
Type of business or sector	EU Administration
Period	<b>2006-2007</b>
Position or title held	<b>Desk officer for Romania and Bulgaria</b>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>□ Coordinated the analytical activities for the policy teams involved in the microeconomic pillar of the Lisbon Strategy.</li> <li>□ Research and economic analysis on the microeconomic pillar of the Lisbon Strategy, with emphasis on Romania and Bulgaria;</li> </ul>

- Drafted reports and prepared the analytic setting for country reports and country-specific recommendations, in light of the Strategy for growth and work places, monitored the progress recorded by Bulgaria and Romania regarding the economic reforms;
- Informed the Parliament regarding the progress recorded by Bulgaria and Romania concerning the structural reforms for increasing competitiveness;
- Aligned the line ministries in Bulgaria and Romania for monitoring the implementation of reforms;
- Prepared the control missions in Bulgaria and Romania and drafted reports regarding the progress recorded for the implemented economic reforms;

Employer's name and address	<b>Ministry of Economic Integration, Bucharest</b>
Type of business or sector	Central administration
Period	<b>2003-2005</b>
Position or title held	<b>Personal advisor of the Chief Negotiator with the European Union on economic and financial matters</b>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>□ Coordinated the economic policies and established the national negotiation stances – the macroeconomic dimension;</li> <li>□ Drafted analyses, reports and proposals regarding the impact of European economic policies on Romania and the management of the internal and external negotiation environment, considering the context;</li> <li>□ Conducted research studies regarding the evolution of economic policies in the EU;</li> <li>□ Drafted reports regarding Romania's level of readiness concerning economic integration in the EU etc.;</li> <li>□ Evaluated the external negotiation environment and the participation in the coordination process for structuring the national negotiation stance;</li> </ul>

### **Professional experience**

#### **Non-Executive positions**

Employer's name and address	<b>Ministry of Small and Medium-sized enterprises and Cooperation</b>
Type of business or sector	Central administration
Period	<b>2002-2003</b>
Position or title held	<b>The minister's advisor on economic matters</b>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>□ Developed economic policies for the business environment in Romania; coordinated the measures for reducing bureaucracy;</li> </ul>

- Organised and help public consultations for the new legislation on the agenda;
- Prepared speeches and analyses for the topics on the ministry's agenda;
- Maintaining a close contact with the national and local stakeholders involved in policy development and monitoring practices during the implementation phase;

Employer's name and address	<b>VIP (student union)</b>
Type of business or sector	NGO
Period	<b>1999-2009</b>
Position or title held	<b>Founding member, Vicepresident and member of the Board of directors</b>
Employer's name and address	<b>Romanian-American Chamber of Commerce</b>
Type of business or sector	NGO
Period	<b>2011-2013</b>
Position or title held	<b>Member of the Board of directors – Ex officio</b>
Employer's name and address	<b>Romanian-Irish Association</b>
Type of business or sector	NGO
Period	<b>2014-2020</b>
Position or title held	<b>Founding member and member of the Board of directors</b>
Employer's name and address	<b>Romanian-American Chamber of Commerce</b>
Period	<b>2016-present</b>
Position or title held	<b>Member of the Strategic Committee and Macroeconomic TaskForce</b>
Employer's name and address	<b>Romanian-American Chamber of Commerce</b>
Period	<b>2021-present</b>
Position or title held	<b>Member of the Nomination Committee</b>
Employer's name and address	<b>Romanian-American Chamber of Commerce</b>
Period	<b>2022-present</b>
Position or title held	<b>Member of the PNRR's Monitorizing Committee</b>
Employer's name and address	<b>Romanian-American Chamber of Commerce</b>
Period	<b>2022-present</b>
Position or title held	<b>Member of the POCIDIF's Monitorizing Committee</b>

## Education and training

Period	June 2015-May 2016
Qualification / diploma obtained	<b>Administration Masters</b>
Name and type of the educational institution/training provider	<b>Harvard University</b>
Period	2004-2010
Qualification / diploma obtained	<b>PhD in Economy</b>
Principal subjects studied / professional skills acquired	European Union growth strategies
Name and type of the educational institution/training provider	<b>ASE Bucharest</b>
Period	2002-2004
Qualification / diploma obtained	<b>Masters in Business Administration</b>
Name and type of the educational institution/training provider	<b>ASE Bucharest</b>
Period	1998-2002
Qualification / diploma obtained	<b>Bachelor's degree in Economy</b>
Name and type of the educational institution/training provider	<b>ASE Bucharest</b>

<b>Publications</b>	<input type="checkbox"/> International negotiations – organised by Roland Berger Strategu Consultants – Budapesta 2006;
<b>Presentations</b>	<input type="checkbox"/> Paradigms, Presentation Skills, Sales – organized by Vip Alumni with Target, KPMG and MobilRom- Orange Romania, Bruxelles, June 2007;
<b>Projects</b>	
<b>Conferences</b>	

- Seminars** □ Monetary policy and euro – World Bank Representative in Romania, Bucharest, May, 2007;
- Awards**
- Affiliations** □ Macroeconomic policies and EMU – Mugur Isarescu – Governor of the National Bank of Romania;
- References**
  - Leadership – held by Jim Bagnola, Partner of the Leadership Group, USA – Team Building – jointly held by the Civil Society Development Foundation, Hunagry and the Euro regional Center for Democracy, Soros Romania;
  - Event organized by the Commercial Service of the US Embassy and Honeywell in april 2012 as speaker regarding financing sources in the medical system;
  - Working panel Vision CDI 2020, organized by UEFISCDI, as participating member; there have been addressed topics such as: CDI's role in society, the CDI system, defining some alternative sets with internal coherence, strategy options;
  - „Cafeneaua de inovare” event organized by UEFISCDI on 11 July 2013 as speaker regarding financial engineering mechanisms;
  - Member of the Structul Funds Committee -AmCham;
  - Romania's growth strategy 2014-2020. Organized by the Regional Development and Public Administration Ministry; Ministry of Internal Affairs and Ministry of Education and Research. Speaker – the financial opportunities for public administration in the bugetary period of 2014-2020;
  - Intelligent specialization strategy for the romanian economy 2014-2020 – organized by the Ministry of Economics and Ministry of Education and Research. Speaker – financing opportunities for 2014-2020;
  - „IMM Development Strategy” Conference, organized by Scholarship Newspaper Speaker – Financing opportunities for IMMs for 2014-2020 ;
  - Financing opportunities for technology and investments projects for 2014-2020. Bugetary period 2014-2020 – event organised by General Electric and US Embasyy in Romania;
  - Priorities for Romania. Bucharest, American Chamber of Commerce in Romania 2014;
  - Priorities for Romania. Bucharest, American Chamber of Commerce in Romania 2012;
  - Competitiveness Report, Bucharest, American Chamber 2011;
  - The European model for economic integration, Bucharest, ASE 2007;
  - Convergence criteria in the European Union, Bucharest, ASE 2007;

- Strategic options for economic growth in the European Union, Bucharest, ASE 2007;
- Romanian Economy in the context of accession to the European Union, Bucharest, ASE 2006, Economic Theory Collection;
- Evolutions of the economic integration in the European Union, Bucharest, ASE, 2007;
- Economic policies for enhancing the globalization process. Presented during the International Symposium at Sibiu: „Future challenges integrative relations between the EU institutions and the Member States”, published in vol. I, 15-16 May 2008, Sibiu, Romania;
- Accession to the European Union, a catalyst for society’s modernization. Romanian perspectives, Belgrad, 2008, International Conference: How to accelerate Serbia’s accession to EU;

### Personal skills and competences

Mother tongue	Romanian									
Foreign language(s) known										
Self-assessment										
<i>European level (*)</i>										
English	Listening		Reading		Spoken interaction		Spoken production		Writing	
	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user
French	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user
Italian	B1	Intermed. user	B1	Intermed. user	B1	Intermed. user	B1	Intermed. user	B1	Intermed. user

### Social skills and competences

- Good communication competencies acquired through own experience;

### Organisational/leadership skills and competences

- Leadership, negotiation, independent decision-making, critical thinking, process management, problem solving, self-trust in conditions of uncertainty, thinking and action, communication, ethical competencies, management of transactional and reglementation relationships, verifying opportunities, using limited resources, networking, task delegation, focus on results, influencing other people, making judgements/reasonings, strategic perspective.

### Digital skills

- Microsoft Office tools, Microsoft Project, Primavera

**Driving licence** ☐ B Category